

THE SECTION IMMEDIATELY BELOW MUST BE COMPLETED
WITH FULL NAME AND ADDRESS OF OWNER/FRANCHISEE
FOR AGREEMENT TO BE VALID



Student Enrollment Agreement

DATE _____ 20____

BUYER (Hereinafter called Student)

NAME _____

ADDRESS _____

CITY _____ ZIP _____

RES. PHONE _____ BUS. PHONE _____

d/b/a FRED ASTAIRE FRANCHISED DANCE STUDIO

Student agrees to purchase and the Owner/Franchisee agrees to provide the following described course of dance instruction and/or miscellaneous studio service(s) on the following terms of tuition, which includes all applicable taxes. **This agreement includes the provisions, definitions and conditions on the reverse side of this form including your cancellation and refund rights.**

ORG PEX EXT	REX REN MISC	(A) PRIVATE LESSONS* TTL # _____ @ \$ _____ Each	B) GROUP LESSONS TTL # _____ @ \$ _____ Each	(C) PRACTICE PARTIES TTL # _____ @ \$ _____ Each	(D) OTHER _____ TTL # _____ @ \$ _____	(E) LESSON TUITION (A+B+C+D=E) \$ _____
* EACH PRIVATE LESSON REPRESENTS _____ MINUTES AND EACH GROUP LESSON REPRESENTS _____ MINUTES						

DESCRIPTION OF COURSE _____

Student agrees to prearrange and complete all lessons in this agreement within one year from date.

DESCRIPTION OF MISCELLANEOUS DANCE STUDIO SERVICE(S)	MISC'L TUITION
	(F) \$ _____
	(G) \$ _____

TOTAL TUITION (E+F+G=H) (H) \$ _____	DISCOUNT OR CREDIT (J) \$ _____	TOTAL CONTRACT PRICE (NET COST / H-J=K) (K) \$ _____	OUTSTANDING BALANCE (PRIOR PROGRAM) (L) _____	DEPOSIT TODAY (M) \$ _____	BALANCE DUE (K+L-M=N) (N) \$ _____
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I WILL PAY THE BALANCE DUE, interest free as follows: (for budget, see below) _____

RETAIL INSTALLMENT CONTRACT

1. TOTAL CONTRACT PRICE (New Program) (K above) \$ _____
2. Outstanding Balance of Previous Contract (L above) \$ _____
3. Unearned Finance Charge \$ _____
4. Previous Balance to be Refinanced (2-3) \$ _____
5. Consolidated Cash Price (1+4) \$ _____
6. Down Payment (M above) \$ _____

7. AMOUNT FINANCED
(The amount of credit provided to you on your behalf) (5-6) \$ _____

8. FINANCE CHARGE
(The dollar amount the credit will cost you) \$ _____

9. TOTAL OF PAYMENTS (The amount you will have paid
after you have made all payments as scheduled) (7+8) \$ _____

10. TOTAL SALE PRICE (The total cost of your purchase
on credit including your down payment of \$ _____) (6+9) \$ _____

ANNUAL PERCENTAGE RATE
(The cost of your credit as a yearly rate) %

CREDIT INFORMATION

Employer's Name _____
Address _____
Date Employed _____ SS # _____
Salary \$ _____ Wk Mo Yr Other \$ _____
Sources of Other Income _____
Bank / Branch _____
Checking _____ Savings _____
Other _____

You have the right at this time to receive an itemization of the amount financed.
Itemization shown in left column of this document.

YOUR PAYMENT SCHEDULE WILL BE:

Number of Payments	Amount of Each Payment	Monthly - Beginning

and on the same date each month thereafter until paid in full.

Notice to Student: Do not sign this contract before you read it and the writing on the reverse side or if it contains any blank spaces even if otherwise advised. You are entitled to a copy of the contract you sign. Keep this contract to protect your legal rights. Under the law you have the right, among others, to pay off in advance the full amount of the unpaid balance due and to obtain a partial refund of the finance charge based on the Rule of 78's.

Any holder of this consumer credit contract is subject to all claims and defenses which the debtor could assert against the seller of goods or services obtained pursuant hereto or with the proceeds hereof. Recovery hereunder by the debtor shall not exceed amounts paid by the debtor hereunder.

Lessons used and satisfied on previous enrollment agreement(s) _____ private, _____ group, _____ parties, _____ other.
Lessons remaining on previous enrollment agreement(s) _____ private, _____ group, _____ parties, _____ other.

I am physically able to take, and financially able to pay, for the above course of instruction and/or service(s). I have read and fully understand the terms and conditions, including the back side of this agreement, have signed same voluntarily, and acknowledge receipt of a fully executed copy of this agreement.

By: _____ (Accepted for Owner/Franchisee) _____ (Student's Signature)

(WHITE: REGIONAL OFFICE)

(YELLOW: STUDIO)

(PINK: STUDENT)

THE SECTION IMMEDIATELY BELOW MUST BE COMPLETED
WITH FULL NAME AND ADDRESS OF OWNER/FRANCHISEE
FOR AGREEMENT TO BE VALID



Waiver and Release Agreement

DATE _____ 20____

BUYER (Hereinafter called Student)

NAME _____

ADDRESS _____

CITY _____ ZIP _____

RES. PHONE _____ BUS. PHONE _____

d/b/a FRED ASTAIRE FRANCHISED DANCE STUDIO

I hereby state that I am an ___ employee / ___ student at a "Fred Astaire Franchised Dance Studio," and as such participate in the teaching or taking of dance instruction and/or other dance studio activities such as parties, travel, dance competitions and dance vacation type trips.

I warrant that I am physically able to participate in such activities; however, I recognize the risks of injury inherent in such physical activities and I am participating in said activities and am doing so at my sole risk and hereby freely and voluntarily release, discharge, waive and relinquish on behalf of myself or any person claiming on my behalf, any and all claims actions or causes of action whatsoever, including acts of negligence, whether occurring in the studio or away from the studio's premises, whether it be in another city, state or country, and for whatever period said activities may continue, for personal injury, property damage, costs, liabilities or expenses (including attorney's fees and court costs) against the "Fred Astaire Franchised Dance Studios," its owners, Area Franchisor, employees, agents, affiliated entities and assigns acting on their behalf, or entities affiliated with the "Fred Astaire Franchised Dance Studios and all of their officers and agents, arising directly or indirectly from my participation in any such aforementioned activities.

Date: _____

Witness

Signature

True Copy Waiver and Release Agreement

I hereby state that I am an ___ employee / ___ student at a "Fred Astaire Franchised Dance Studio," and as such participate in the teaching or taking of dance instruction and/or other dance studio activities such as parties, travel, dance competitions and dance vacation type trips.

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Date: _____

Witness

Signature